



OTOMOTİV SANAYİİ DERNEĞİ  
AUTOMOTIVE MANUFACTURERS ASSOCIATION

# OTOMOTİV SANAYİİ ÜRETİM BÜLTENİ

## ARALIK 2019

AUTOMOTIVE INDUSTRY MANUFACTURING BULLETIN  
December 2019

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| FİRMALAR<br>Companies | OTOMOBİL<br>Pass.Car | %          | K.KAMYON<br>L.Truck | %          | B.KAMYON<br>H.Truck | %          | KAMYONET<br>Pick Up | %          | OTOBÜS<br>Bus | %          | MİNİBÜS<br>Minibus | %          | MİDİBÜS<br>Midibus | %          | TRAKTÖR<br>F.Tractor | %          | TOPLAM<br>Total | %          |
|-----------------------|----------------------|------------|---------------------|------------|---------------------|------------|---------------------|------------|---------------|------------|--------------------|------------|--------------------|------------|----------------------|------------|-----------------|------------|
| A.I.O.S.              | -                    | -          | 259                 | 65,4       | 8                   | 0,8        | -                   | -          | 36            | 6,2        | -                  | -          | 133                | 46,7       | -                    | -          | 436             | 0,3        |
| FORD OTOSAN           | 1.422                | 1,5        | -                   | -          | 593                 | 61,8       | 25.210              | 77,5       | -             | -          | 5.974              | 98,9       | -                  | -          | -                    | -          | 33.199          | 24,1       |
| HATTAT TRAKTÖR        | -                    | -          | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 141                  | 7,1        | 141             | 0,1        |
| HONDA TÜRKİYE         | 2.496                | 2,6        | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 2.496           | 1,8        |
| HYUNDAI ASSAN         | 18.550               | 19,5       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 18.550          | 13,5       |
| KARSAN                | -                    | -          | -                   | -          | -                   | -          | 630                 | 1,9        | 20            | 3,5        | 64                 | 1,1        | 26                 | 9,1        | -                    | -          | 740             | 0,5        |
| M. BENZ TÜRK          | -                    | -          | -                   | -          | 359                 | 37,4       | -                   | -          | 246           | 42,5       | -                  | -          | -                  | -          | -                    | -          | 605             | 0,4        |
| MAN TÜRKİYE           | -                    | -          | -                   | -          | -                   | -          | -                   | -          | 235           | 40,6       | -                  | -          | -                  | -          | -                    | -          | 235             | 0,2        |
| OTOKAR                | -                    | -          | 120                 | 30,3       | -                   | -          | 75                  | 0,2        | 40            | 6,9        | -                  | -          | 101                | 35,4       | -                    | -          | 336             | 0,2        |
| OYAK RENAULT          | 32.744               | 34,5       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 32.744          | 23,8       |
| TEMSA                 | -                    | -          | 17                  | 4,3        | -                   | -          | -                   | -          | 2             | 0,3        | -                  | -          | 25                 | 8,8        | -                    | -          | 44              | -          |
| TOFAŞ                 | 17.844               | 18,8       | -                   | -          | -                   | -          | 6.611               | 20,3       | -             | -          | -                  | -          | -                  | -          | -                    | -          | 24.455          | 17,8       |
| TOYOTA                | 21.935               | 23,1       | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 21.935          | 15,9       |
| TÜRK TRAKTÖR          | -                    | -          | -                   | -          | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 1.856                | 92,9       | 1.856           | 1,3        |
| <b>TOPLAM / TOTAL</b> | <b>94.991</b>        | <b>100</b> | <b>396</b>          | <b>100</b> | <b>960</b>          | <b>100</b> | <b>32.526</b>       | <b>100</b> | <b>579</b>    | <b>100</b> | <b>6.038</b>       | <b>100</b> | <b>285</b>         | <b>100</b> | <b>1.997</b>         | <b>100</b> | <b>137.772</b>  | <b>100</b> |

| FİRMALAR<br>Companies | OTOMOBİL<br>Pass.Car | %          | K.KAMYON<br>L.Truck | %            | B.KAMYON<br>H.Truck | %          | KAMYONET<br>Pick Up | %          | OTOBÜS<br>Bus | %          | MİNİBÜS<br>Minibus | %          | MİDİBÜS<br>Midibus | %          | TRAKTÖR<br>F.Tractor | %          | TOPLAM<br>Total  | %          |
|-----------------------|----------------------|------------|---------------------|--------------|---------------------|------------|---------------------|------------|---------------|------------|--------------------|------------|--------------------|------------|----------------------|------------|------------------|------------|
| A.I.O.S.              | -                    | -          | 1.050               | 75,1         | 30                  | 0,2        | 805                 | 0,2        | 321           | 3,5        | -                  | -          | 1.174              | 46,5       | -                    | -          | 3.380            | 0,2        |
| FORD OTOSAN           | 25.013               | 2,5        | -                   | -            | 5.077               | 28,8       | 277.882             | 71,9       | -             | -          | 61.063             | 99,1       | -                  | -          | -                    | -          | 369.035          | 24,8       |
| HATTAT TRAKTÖR        | -                    | -          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 1.154                | 4,8        | 1.154            | 0,1        |
| HONDA TÜRKİYE         | 24.236               | 2,5        | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 24.236           | 1,6        |
| HYUNDAI ASSAN         | 177.993              | 18,1       | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 177.993          | 12         |
| KARSAN                | -                    | -          | -                   | -            | -                   | -          | 3.805               | 1          | 527           | 5,7        | 566                | 0,9        | 115                | 4,6        | -                    | -          | 5.013            | 0,3        |
| M. BENZ TÜRK          | -                    | -          | -                   | -            | 12.497              | 71         | -                   | -          | 4.133         | 44,9       | -                  | -          | -                  | -          | -                    | -          | 16.630           | 1,1        |
| MAN TÜRKİYE           | -                    | -          | -                   | -            | -                   | -          | -                   | -          | 2.923         | 31,8       | -                  | -          | -                  | -          | -                    | -          | 2.923            | 0,2        |
| OTOKAR                | -                    | -          | 120                 | 8,6          | -                   | -          | 231                 | 0,1        | 730           | 7,9        | -                  | -          | 758                | 30         | -                    | -          | 1.839            | 0,1        |
| OYAK RENAULT          | 342.777              | 34,9       | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 342.777          | 23,1       |
| TEMSA                 | -                    | -          | 229                 | 16,4         | -                   | -          | -                   | -          | 565           | 6,1        | -                  | -          | 479                | 19         | -                    | -          | 1.273            | 0,1        |
| TOFAŞ                 | 160.674              | 16,4       | -                   | -            | -                   | -          | 103.522             | 26,8       | -             | -          | -                  | -          | -                  | -          | -                    | -          | 264.196          | 17,8       |
| TOYOTA                | 251.949              | 25,6       | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | -                    | -          | 251.949          | 17         |
| TÜRK TRAKTÖR          | -                    | -          | -                   | -            | -                   | -          | -                   | -          | -             | -          | -                  | -          | -                  | -          | 22.745               | 95,2       | 22.745           | 1,5        |
| <b>TOPLAM / TOTAL</b> | <b>982.642</b>       | <b>100</b> | <b>1.399</b>        | <b>100,1</b> | <b>17.604</b>       | <b>100</b> | <b>386.245</b>      | <b>100</b> | <b>9.199</b>  | <b>100</b> | <b>61.629</b>      | <b>100</b> | <b>2.526</b>       | <b>100</b> | <b>23.899</b>        | <b>100</b> | <b>1.485.143</b> | <b>100</b> |

| Araç Tipleri / Types                                     | 12 / 2018      | 12 / 2019      | 12 % Değişim | 1-12 / 2018      | 1-12 / 2019      | 1-12 % Değişim |
|--|----------------|----------------|--------------|------------------|------------------|----------------|
| OTOMOBİL / Pass.Car                                      | 82.210         | 94.991         | 15,5         | 1.026.571        | 982.642          | -4,3           |
| <b>OTOMOBİL Toplam / Pass.Car Total</b>                  | <b>82.210</b>  | <b>94.991</b>  | <b>15,5</b>  | <b>1.026.571</b> | <b>982.642</b>   | <b>-4,3</b>    |
| B.KAMYON / H. Truck                                      | 1.182          | 960            | -18,8        | 22.883           | 17.604           | -23,1          |
| K.KAMYON / L. Truck                                      | 295            | 396            | 34,2         | 2.654            | 1.399            | -47,3          |
| KAMYONET / Pick Up                                       | 32.835         | 32.526         | -0,9         | 429.361          | 386.245          | -10,0          |
| OTOBÜS / Bus   | 777            | 579            | -25,5        | 8.541            | 9.199            | 7,7            |
| MİNİBÜS / Minibus  | 5.574          | 6.038          | 8,3          | 56.934           | 61.629           | 8,2            |
| MİDİBÜS / Midibus  | 173            | 285            | 64,7         | 3.316            | 2.526            | -23,8          |
| <b>TİCARİ ARAÇLAR Toplam / Commercial Vehicles Total</b> | <b>40.836</b>  | <b>40.784</b>  | <b>-0,1</b>  | <b>523.689</b>   | <b>478.602</b>   | <b>-8,6</b>    |
| <b>TAŞIT ARAÇLARI Toplam / Motor Vehicles Total</b>      | <b>123.046</b> | <b>135.775</b> | <b>10,3</b>  | <b>1.550.260</b> | <b>1.461.244</b> | <b>-5,7</b>    |
| TRAKTÖR / F.Tractor                                      | 1.440          | 1.997          | 38,7         | 37.686           | 23.899           | -36,6          |
| <b>TRAKTÖR Toplam / F.Tractor Total</b>                  | <b>1.440</b>   | <b>1.997</b>   | <b>38,7</b>  | <b>37.686</b>    | <b>23.899</b>    | <b>-36,6</b>   |
| <b>GENEL TOPLAM / Grand Total</b>                        | <b>124.486</b> | <b>137.772</b> | <b>10,7</b>  | <b>1.587.946</b> | <b>1.485.143</b> | <b>-6,5</b>    |

| TİPLER<br>Types       | YILLAR<br>Years | OCAK<br>January | ŞUBAT<br>February | MART<br>March  | NİSAN<br>April | MAYIS<br>May   | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total  |
|-----------------------|-----------------|-----------------|-------------------|----------------|----------------|----------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|------------------|
| OTOMOBİL / Pass.Car   | 2019            | 71.397          | 80.077            | 87.348         | 83.459         | 96.345         | 74.074          | 86.235         | 31.287            | 90.359             | 93.575          | 93.495            | 94.991             | <b>982.642</b>   |
| OTOMOBİL / Pass.Car   | 2018            | 85.368          | 94.117            | 105.687        | 90.805         | 95.680         | 85.635          | 96.511         | 29.289            | 86.395             | 89.151          | 85.723            | 82.210             | <b>1.026.571</b> |
| B.KAMYON / H. Truck   | 2019            | 1.394           | 1.660             | 1.768          | 979            | 1.347          | 1.688           | 2.284          | 1.706             | 1.724              | 989             | 1.105             | 960                | <b>17.604</b>    |
| B.KAMYON / H. Truck   | 2018            | 1.871           | 2.137             | 2.350          | 2.270          | 2.421          | 2.260           | 2.075          | 1.276             | 1.993              | 1.732           | 1.316             | 1.182              | <b>22.883</b>    |
| K.KAMYON / L. Truck   | 2019            | -               | 30                | 59             | 190            | 64             | 7               | 63             | 50                | 170                | 134             | 236               | 396                | <b>1.399</b>     |
| K.KAMYON / L. Truck   | 2018            | 268             | 424               | 222            | 232            | 156            | 280             | 393            | 88                | 151                | 61              | 84                | 295                | <b>2.654</b>     |
| KAMYONET / Pick Up    | 2019            | 31.118          | 31.524            | 36.491         | 37.200         | 33.727         | 29.074          | 37.533         | 15.989            | 36.540             | 30.152          | 34.371            | 32.526             | <b>386.245</b>   |
| KAMYONET / Pick Up    | 2018            | 32.222          | 39.738            | 45.190         | 38.848         | 43.690         | 37.064          | 38.482         | 14.325            | 38.197             | 33.698          | 35.072            | 32.835             | <b>429.361</b>   |
| OTOBÜS / Bus          | 2019            | 749             | 677               | 812            | 886            | 902            | 700             | 881            | 464               | 691                | 989             | 869               | 579                | <b>9.199</b>     |
| OTOBÜS / Bus          | 2018            | 619             | 657               | 833            | 754            | 834            | 668             | 696            | 509               | 631                | 747             | 816               | 777                | <b>8.541</b>     |
| MİNİBÜS / Minibus     | 2019            | 5.062           | 5.370             | 5.505          | 5.025          | 3.880          | 3.399           | 6.635          | 2.537             | 6.531              | 6.025           | 5.622             | 6.038              | <b>61.629</b>    |
| MİNİBÜS / Minibus     | 2018            | 3.703           | 3.962             | 4.831          | 5.296          | 5.059          | 5.059           | 5.235          | 1.552             | 5.315              | 5.624           | 5.724             | 5.574              | <b>56.934</b>    |
| MİDİBÜS / Midibus     | 2019            | 134             | 135               | 206            | 174            | 248            | 174             | 251            | 170               | 221                | 291             | 237               | 285                | <b>2.526</b>     |
| MİDİBÜS / Midibus     | 2018            | 296             | 349               | 351            | 315            | 467            | 228             | 337            | 136               | 249                | 218             | 197               | 173                | <b>3.316</b>     |
| TRAKTÖR / F.Tractor   | 2019            | 1.061           | 1.635             | 2.048          | 2.192          | 2.046          | 1.588           | 2.042          | 1.198             | 2.668              | 2.656           | 2.768             | 1.997              | <b>23.899</b>    |
| TRAKTÖR / F.Tractor   | 2018            | 4.564           | 4.508             | 5.122          | 4.188          | 4.229          | 3.238           | 3.419          | 1.563             | 1.845              | 1.768           | 1.802             | 1.440              | <b>37.686</b>    |
| <b>TOPLAM / TOTAL</b> | <b>2019</b>     | <b>110.915</b>  | <b>121.108</b>    | <b>134.237</b> | <b>130.105</b> | <b>138.559</b> | <b>110.704</b>  | <b>135.924</b> | <b>53.401</b>     | <b>138.904</b>     | <b>134.811</b>  | <b>138.703</b>    | <b>137.772</b>     | <b>1.485.143</b> |
| <b>TOPLAM / TOTAL</b> | <b>2018</b>     | <b>128.911</b>  | <b>145.892</b>    | <b>164.586</b> | <b>142.708</b> | <b>152.536</b> | <b>134.432</b>  | <b>147.148</b> | <b>48.738</b>     | <b>134.776</b>     | <b>132.999</b>  | <b>130.734</b>    | <b>124.486</b>     | <b>1.587.946</b> |

| Tipler<br>Types                         | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|---|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>FORD OTOSAN</b>                      | 1.632           | 2.011             | 2.559         | 2.785          | 2.331         | 2.029           | 2.393          | 745               | 3.093              | 2.905           | 1.108             | 1.422              | <b>25.013</b>   |
| Pay / Share %                           | 2,3             | 2,5               | 2,9           | 3,3            | 2,4           | 2,7             | 2,8            | 2,4               | 3,4                | 3,1             | 1,2               | 1,5                | <b>2,5</b>      |
| <b>HONDA TÜRKİYE</b>                    | 2.452           | 1.582             | 1.866         | 1.852          | 2.099         | 1.398           | 2.137          | 1.048             | 2.437              | 2.437           | 2.432             | 2.496              | <b>24.236</b>   |
| Pay / Share %                           | 3,4             | 2                 | 2,1           | 2,2            | 2,2           | 1,9             | 2,5            | 3,3               | 2,7                | 2,6             | 2,6               | 2,6                | <b>2,5</b>      |
| <b>HYUNDAI ASSAN</b>                    | 11.600          | 14.400            | 13.250        | 9.550          | 19.500        | 15.450          | 15.300         | 8.693             | 18.200             | 18.000          | 15.500            | 18.550             | <b>177.993</b>  |
| Pay / Share %                           | 16,2            | 18                | 15,2          | 11,4           | 20,2          | 20,9            | 17,7           | 27,8              | 20,1               | 19,2            | 16,6              | 19,5               | <b>18,1</b>     |
| <b>OYAK RENAULT</b>                     | 26.142          | 29.187            | 31.504        | 31.383         | 32.483        | 24.970          | 31.547         | 5.357             | 30.729             | 32.571          | 34.160            | 32.744             | <b>342.777</b>  |
| Pay / Share %                           | 36,6            | 36,4              | 36,1          | 37,6           | 33,7          | 33,7            | 36,6           | 17,1              | 34                 | 34,8            | 36,5              | 34,5               | <b>34,9</b>     |
| <b>TOFAŞ</b>                            | 8.902           | 10.970            | 13.827        | 14.739         | 16.721        | 12.985          | 13.785         | 4.155             | 15.459             | 14.780          | 16.507            | 17.844             | <b>160.674</b>  |
| Pay / Share %                           | 12,5            | 13,7              | 15,8          | 17,7           | 17,4          | 17,5            | 16             | 13,3              | 17,1               | 15,8            | 17,7              | 18,8               | <b>16,4</b>     |
| <b>TOYOTA</b>                           | 20.669          | 21.927            | 24.342        | 23.150         | 23.211        | 17.242          | 21.073         | 11.289            | 20.441             | 22.882          | 23.788            | 21.935             | <b>251.949</b>  |
| Pay / Share %                           | 28,9            | 27,4              | 27,9          | 27,7           | 24,1          | 23,3            | 24,4           | 36,1              | 22,6               | 24,5            | 25,4              | 23,1               | <b>25,6</b>     |
| <b>OTOMOBİL Toplam / Pass.Car Total</b> | <b>71.397</b>   | <b>80.077</b>     | <b>87.348</b> | <b>83.459</b>  | <b>96.345</b> | <b>74.074</b>   | <b>86.235</b>  | <b>31.287</b>     | <b>90.359</b>      | <b>93.575</b>   | <b>93.495</b>     | <b>94.991</b>      | <b>982.642</b>  |
| <b>Toplam Pay / Total Share</b>         | <b>64,4</b>     | <b>66,1</b>       | <b>65,1</b>   | <b>64,1</b>    | <b>69,5</b>   | <b>66,9</b>     | <b>63,4</b>    | <b>58,6</b>       | <b>65,1</b>        | <b>69,4</b>     | <b>67,4</b>       | <b>68,9</b>        | <b>66,2</b>     |
| <b>A.I.O.S.</b>                         | -               | -                 | -             | -              | -             | -               | 1              | -                 | 2                  | 1               | 18                | 8                  | <b>30</b>       |
| Pay / Share %                           | -               | -                 | -             | -              | -             | -               | -              | -                 | 0,1                | 0,1             | 1,6               | 0,8                | <b>0,2</b>      |
| <b>FORD OTOSAN</b>                      | 255             | 309               | 331           | 328            | 357           | 424             | 522            | 257               | 539                | 558             | 604               | 593                | <b>5.077</b>    |
| Pay / Share %                           | 18,3            | 18,6              | 18,7          | 33,5           | 26,5          | 25,1            | 22,9           | 15,1              | 31,3               | 56,4            | 54,7              | 61,8               | <b>28,8</b>     |
| <b>M. BENZ TÜRK</b>                     | 1.139           | 1.351             | 1.437         | 651            | 990           | 1.264           | 1.761          | 1.449             | 1.183              | 430             | 483               | 359                | <b>12.497</b>   |
| Pay / Share %                           | 81,7            | 81,4              | 81,3          | 66,5           | 73,5          | 74,9            | 77,1           | 84,9              | 68,6               | 43,5            | 43,7              | 37,4               | <b>71</b>       |
| <b>B.KAMYON Toplam / H. Truck Total</b> | <b>1.394</b>    | <b>1.660</b>      | <b>1.768</b>  | <b>979</b>     | <b>1.347</b>  | <b>1.688</b>    | <b>2.284</b>   | <b>1.706</b>      | <b>1.724</b>       | <b>989</b>      | <b>1.105</b>      | <b>960</b>         | <b>17.604</b>   |
| <b>Toplam Pay / Total Share</b>         | <b>1,3</b>      | <b>1,4</b>        | <b>1,3</b>    | <b>0,8</b>     | <b>1</b>      | <b>1,5</b>      | <b>1,7</b>     | <b>3,2</b>        | <b>1,2</b>         | <b>0,7</b>      | <b>0,8</b>        | <b>0,7</b>         | <b>1,2</b>      |

| Tipler<br>Types                         | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|---|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>A.I.O.S.</b>                         | -               | 30                | 35            | 190            | 64           | 7               | 63             | 24                | 106                | 124             | 148               | 259                | <b>1.050</b>    |
| <b>Pay / Share %</b>                    | -               | 100               | 59,3          | 100            | 100          | 100             | 100            | 48                | 62,4               | 92,5            | 62,7              | 65,4               | <b>75,1</b>     |
| <b>OTOKAR</b>                           | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | 120                | <b>120</b>      |
| <b>Pay / Share %</b>                    | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | 30,3               | <b>8,6</b>      |
| <b>TEMSA</b>                            | -               | -                 | 24            | -              | -            | -               | -              | 26                | 64                 | 10              | 88                | 17                 | <b>229</b>      |
| <b>Pay / Share %</b>                    | -               | -                 | <b>40,7</b>   | -              | -            | -               | -              | <b>52</b>         | <b>37,6</b>        | <b>7,5</b>      | <b>37,3</b>       | <b>4,3</b>         | <b>16,4</b>     |
| <b>K.KAMYON Toplam / L. Truck Total</b> | -               | 30                | 59            | 190            | 64           | 7               | 63             | 50                | 170                | 134             | 236               | 396                | <b>1.399</b>    |
| <b>Toplam Pay / Total Share</b>         | -               | -                 | -             | 0,1            | -            | -               | -              | 0,1               | 0,1                | 0,1             | 0,2               | 0,3                | <b>0,1</b>      |
|   |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| <b>A.I.O.S.</b>                         | 2               | 53                | 110           | 43             | 70           | 135             | 142            | 127               | 123                | -               | -                 | -                  | <b>805</b>      |
| <b>Pay / Share %</b>                    | -               | 0,2               | 0,3           | 0,1            | 0,2          | 0,5             | 0,4            | 0,8               | 0,3                | -               | -                 | -                  | <b>0,2</b>      |
| <b>FORD OTOSAN</b>                      | 25.072          | 23.576            | 27.036        | 26.449         | 22.208       | 19.123          | 25.414         | 12.664            | 25.639             | 20.480          | 25.011            | 25.210             | <b>277.882</b>  |
| <b>Pay / Share %</b>                    | 80,6            | 74,8              | 74,1          | 71,1           | 65,8         | 65,8            | 67,7           | 79,2              | 70,2               | 67,9            | 72,8              | 77,5               | <b>71,9</b>     |
| <b>KARSAN</b>                           | 152             | 269               | 225           | 235            | 283          | 210             | 281            | 162               | 311                | 477             | 570               | 630                | <b>3.805</b>    |
| <b>Pay / Share %</b>                    | 0,5             | 0,9               | 0,6           | 0,6            | 0,8          | 0,7             | 0,7            | 1                 | 0,9                | 1,6             | 1,7               | 1,9                | <b>1</b>        |
| <b>OTOKAR</b>                           | -               | 3                 | 35            | 10             | 47           | 1               | 27             | -                 | 14                 | 4               | 15                | 75                 | <b>231</b>      |
| <b>Pay / Share %</b>                    | -               | -                 | 0,1           | -              | 0,1          | -               | 0,1            | -                 | -                  | -               | -                 | 0,2                | <b>0,1</b>      |
| <b>TOFAŞ</b>                            | 5.892           | 7.623             | 9.085         | 10.463         | 11.119       | 9.605           | 11.669         | 3.036             | 10.453             | 9.191           | 8.775             | 6.611              | <b>103.522</b>  |
| <b>Pay / Share %</b>                    | <b>18,9</b>     | <b>24,2</b>       | <b>24,9</b>   | <b>28,1</b>    | <b>33</b>    | <b>33</b>       | <b>31,1</b>    | <b>19</b>         | <b>28,6</b>        | <b>30,5</b>     | <b>25,5</b>       | <b>20,3</b>        | <b>26,8</b>     |
| <b>KAMYONET Toplam / Pick Up Total</b>  | 31.118          | 31.524            | 36.491        | 37.200         | 33.727       | 29.074          | 37.533         | 15.989            | 36.540             | 30.152          | 34.371            | 32.526             | <b>386.245</b>  |
| <b>Toplam Pay / Total Share</b>         | 28,1            | 26                | 27,2          | 28,6           | 24,3         | 26,3            | 27,6           | 29,9              | 26,3               | 22,4            | 24,8              | 23,6               | <b>26</b>       |
|   |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |

| Tipler<br>Types                | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|--------------------------------|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| A.I.O.S.                       | 31              | 23                | 32            | 40             | 27           | 30              | 21             | 3                 | 19                 | 27              | 32                | 36                 | 321             |
| Pay / Share %                  | 4,1             | 3,4               | 3,9           | 4,5            | 3            | 4,3             | 2,4            | 0,6               | 2,7                | 2,7             | 3,7               | 6,2                | 3,5             |
| KARSAN                         | 25              | 35                | 35            | -              | 72           | 58              | 72             | 39                | 63                 | 52              | 56                | 20                 | 527             |
| Pay / Share %                  | 3,3             | 5,2               | 4,3           | -              | 8            | 8,3             | 8,2            | 8,4               | 9,1                | 5,3             | 6,4               | 3,5                | 5,7             |
| M. BENZ TÜRK                   | 291             | 275               | 335           | 471            | 394          | 316             | 429            | 215               | 293                | 473             | 395               | 246                | 4.133           |
| Pay / Share %                  | 38,9            | 40,6              | 41,3          | 53,2           | 43,7         | 45,1            | 48,7           | 46,3              | 42,4               | 47,8            | 45,5              | 42,5               | 44,9            |
| MAN TÜRKİYE                    | 298             | 271               | 273           | 237            | 269          | 193             | 234            | 120               | 235                | 283             | 275               | 235                | 2.923           |
| Pay / Share %                  | 39,8            | 40                | 33,6          | 26,7           | 29,8         | 27,6            | 26,6           | 25,9              | 34                 | 28,6            | 31,6              | 40,6               | 31,8            |
| OTOKAR                         | 58              | 57                | 115           | 96             | 82           | 69              | 52             | 29                | 43                 | 43              | 46                | 40                 | 730             |
| Pay / Share %                  | 7,7             | 8,4               | 14,2          | 10,8           | 9,1          | 9,9             | 5,9            | 6,3               | 6,2                | 4,3             | 5,3               | 6,9                | 7,9             |
| TEMSA                          | 46              | 16                | 22            | 42             | 58           | 34              | 73             | 58                | 38                 | 111             | 65                | 2                  | 565             |
| Pay / Share %                  | 6,1             | 2,4               | 2,7           | 4,7            | 6,4          | 4,9             | 8,3            | 12,5              | 5,5                | 11,2            | 7,5               | 0,3                | 6,1             |
| OTOBÜS Toplam / Bus Total      | 749             | 677               | 812           | 886            | 902          | 700             | 881            | 464               | 691                | 989             | 869               | 579                | 9.199           |
| Toplam Pay / Total Share       | 0,7             | 0,6               | 0,6           | 0,7            | 0,7          | 0,6             | 0,6            | 0,9               | 0,5                | 0,7             | 0,6               | 0,4                | 0,6             |
|                                |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| FORD OTOSAN                    | 5.054           | 5.298             | 5.378         | 4.956          | 3.814        | 3.351           | 6.585          | 2.522             | 6.530              | 5.987           | 5.614             | 5.974              | 61.063          |
| Pay / Share %                  | 99,8            | 98,7              | 97,7          | 98,6           | 98,3         | 98,6            | 99,2           | 99,4              | 100                | 99,4            | 99,9              | 98,9               | 99,1            |
| KARSAN                         | 8               | 72                | 127           | 69             | 66           | 48              | 50             | 15                | 1                  | 38              | 8                 | 64                 | 566             |
| Pay / Share %                  | 0,2             | 1,3               | 2,3           | 1,4            | 1,7          | 1,4             | 0,8            | 0,6               | -                  | 0,6             | 0,1               | 1,1                | 0,9             |
| MİNİBÜS Toplam / Minibus Total | 5.062           | 5.370             | 5.505         | 5.025          | 3.880        | 3.399           | 6.635          | 2.537             | 6.531              | 6.025           | 5.622             | 6.038              | 61.629          |
| Toplam Pay / Total Share       | 4,6             | 4,4               | 4,1           | 3,9            | 2,8          | 3,1             | 4,9            | 4,8               | 4,7                | 4,5             | 4,1               | 4,4                | 4,1             |
|                                |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |



| Tipler<br>Types                         | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|---|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| A.I.O.S.                                | 89              | 55                | 93            | 79             | 129          | 80              | 104            | 87                | 95                 | 133             | 97                | 133                | 1.174           |
| Pay / Share %                           | 66,4            | 40,7              | 45,1          | 45,4           | 52           | 46              | 41,4           | 51,2              | 43                 | 45,7            | 40,9              | 46,7               | 46,5            |
| KARSAN                                  | 5               | 6                 | 40            | -              | -            | -               | -              | 3                 | 1                  | 20              | 14                | 26                 | 115             |
| Pay / Share %                           | 3,7             | 4,4               | 19,4          | -              | -            | -               | -              | 1,8               | 0,5                | 6,9             | 5,9               | 9,1                | 4,6             |
| OTOKAR                                  | 31              | 62                | 58            | 64             | 64           | 46              | 111            | 27                | 71                 | 58              | 65                | 101                | 758             |
| Pay / Share %                           | 23,1            | 45,9              | 28,2          | 36,8           | 25,8         | 26,4            | 44,2           | 15,9              | 32,1               | 19,9            | 27,4              | 35,4               | 30              |
| TEMSA                                   | 9               | 12                | 15            | 31             | 55           | 48              | 36             | 53                | 54                 | 80              | 61                | 25                 | 479             |
| Pay / Share %                           | 6,7             | 8,9               | 7,3           | 17,8           | 22,2         | 27,6            | 14,3           | 31,2              | 24,4               | 27,5            | 25,7              | 8,8                | 19              |
| <b>MİDİBÜS Toplam / Midibus Total</b>   | <b>134</b>      | <b>135</b>        | <b>206</b>    | <b>174</b>     | <b>248</b>   | <b>174</b>      | <b>251</b>     | <b>170</b>        | <b>221</b>         | <b>291</b>      | <b>237</b>        | <b>285</b>         | <b>2.526</b>    |
| <b>Toplam Pay / Total Share</b>         | <b>0,1</b>      | <b>0,1</b>        | <b>0,2</b>    | <b>0,1</b>     | <b>0,2</b>   | <b>0,2</b>      | <b>0,2</b>     | <b>0,3</b>        | <b>0,2</b>         | <b>0,2</b>      | <b>0,2</b>        | <b>0,2</b>         | <b>0,2</b>      |
| HATTAT TRAKTÖR                          | 53              | 122               | 87            | 133            | 83           | 36              | 86             | 74                | 109                | 119             | 111               | 141                | 1.154           |
| Pay / Share %                           | 5               | 7,5               | 4,2           | 6,1            | 4,1          | 2,3             | 4,2            | 6,2               | 4,1                | 4,5             | 4                 | 7,1                | 4,8             |
| TÜRK TRAKTÖR                            | 1.008           | 1.513             | 1.961         | 2.059          | 1.963        | 1.552           | 1.956          | 1.124             | 2.559              | 2.537           | 2.657             | 1.856              | 22.745          |
| Pay / Share %                           | 95              | 92,5              | 95,8          | 93,9           | 95,9         | 97,7            | 95,8           | 93,8              | 95,9               | 95,5            | 96                | 92,9               | 95,2            |
| <b>TRAKTÖR Toplam / F.Tractor Total</b> | <b>1.061</b>    | <b>1.635</b>      | <b>2.048</b>  | <b>2.192</b>   | <b>2.046</b> | <b>1.588</b>    | <b>2.042</b>   | <b>1.198</b>      | <b>2.668</b>       | <b>2.656</b>    | <b>2.768</b>      | <b>1.997</b>       | <b>23.899</b>   |
| <b>Toplam Pay / Total Share</b>         | <b>1</b>        | <b>1,4</b>        | <b>1,5</b>    | <b>1,7</b>     | <b>1,5</b>   | <b>1,4</b>      | <b>1,5</b>     | <b>2,2</b>        | <b>1,9</b>         | <b>2</b>        | <b>2</b>          | <b>1,4</b>         | <b>1,6</b>      |

|                                   | OCAK<br>January | ŞUBAT<br>February | MART<br>March  | NİSAN<br>April | MAYIS<br>May   | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total  |
|-----------------------------------|-----------------|-------------------|----------------|----------------|----------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|------------------|
| <b>GENEL TOPLAM / Grand Total</b> | <b>110.915</b>  | <b>121.108</b>    | <b>134.237</b> | <b>130.105</b> | <b>138.559</b> | <b>110.704</b>  | <b>135.924</b> | <b>53.401</b>     | <b>138.904</b>     | <b>134.811</b>  | <b>138.703</b>    | <b>137.772</b>     | <b>1.485.143</b> |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>A.I.O.S.</b>                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -             | -               | 1              | -                 | 2                  | 1               | 18                | 8                  | 30              |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -             | -               | 1              | -                 | 2                  | 1               | 18                | 8                  | 30              |
| K.KAMYON / L. Truck                | -               | 30                | 35            | 190            | 64            | 7               | 63             | 24                | 106                | 124             | 148               | 259                | 1.050           |
| K.KAMYON Toplam / L. Truck Total   | -               | 30                | 35            | 190            | 64            | 7               | 63             | 24                | 106                | 124             | 148               | 259                | 1.050           |
| KAMYONET / Pick Up                 | 2               | 53                | 110           | 43             | 70            | 135             | 142            | 127               | 123                | -               | -                 | -                  | 805             |
| KAMYONET Toplam / Pick Up Total    | 2               | 53                | 110           | 43             | 70            | 135             | 142            | 127               | 123                | -               | -                 | -                  | 805             |
| OTOBÜS / Bus                       | 31              | 23                | 32            | 40             | 27            | 30              | 21             | 3                 | 19                 | 27              | 32                | 36                 | 321             |
| OTOBÜS Toplam / Bus Total          | 31              | 23                | 32            | 40             | 27            | 30              | 21             | 3                 | 19                 | 27              | 32                | 36                 | 321             |
| MİDİBÜS / Midibus                  | 89              | 55                | 93            | 79             | 129           | 80              | 104            | 87                | 95                 | 133             | 97                | 133                | 1.174           |
| MİDİBÜS Toplam / Midibus Total     | 89              | 55                | 93            | 79             | 129           | 80              | 104            | 87                | 95                 | 133             | 97                | 133                | 1.174           |
| <b>Toplam / Total</b>              | <b>122</b>      | <b>161</b>        | <b>270</b>    | <b>352</b>     | <b>290</b>    | <b>252</b>      | <b>331</b>     | <b>241</b>        | <b>345</b>         | <b>285</b>      | <b>295</b>        | <b>436</b>         | <b>3.380</b>    |
|                                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| <b>FORD OTOSAN</b>                 |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 1.221           | 1.421             | 2.036         | 2.047          | 1.657         | 1.697           | 1.695          | 583               | 1.708              | 2.067           | 86                | -                  | 16.218          |
| 1301 - 1600 cc                     | 411             | 590               | 523           | 738            | 674           | 332             | 698            | 162               | 1.385              | 838             | 1.022             | 1.422              | 8.795           |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 1.632           | 2.011             | 2.559         | 2.785          | 2.331         | 2.029           | 2.393          | 745               | 3.093              | 2.905           | 1.108             | 1.422              | 25.013          |
| B.KAMYON / H. Truck                | 255             | 309               | 331           | 328            | 357           | 424             | 522            | 257               | 539                | 558             | 604               | 593                | 5.077           |
| B.KAMYON Toplam / H. Truck Total   | 255             | 309               | 331           | 328            | 357           | 424             | 522            | 257               | 539                | 558             | 604               | 593                | 5.077           |
| KAMYONET / Pick Up                 | 25.072          | 23.576            | 27.036        | 26.449         | 22.208        | 19.123          | 25.414         | 12.664            | 25.639             | 20.480          | 25.011            | 25.210             | 277.882         |
| KAMYONET Toplam / Pick Up Total    | 25.072          | 23.576            | 27.036        | 26.449         | 22.208        | 19.123          | 25.414         | 12.664            | 25.639             | 20.480          | 25.011            | 25.210             | 277.882         |
| MİNİBÜS / Minibus                  | 5.054           | 5.298             | 5.378         | 4.956          | 3.814         | 3.351           | 6.585          | 2.522             | 6.530              | 5.987           | 5.614             | 5.974              | 61.063          |
| MİNİBÜS Toplam / Minibus Total     | 5.054           | 5.298             | 5.378         | 4.956          | 3.814         | 3.351           | 6.585          | 2.522             | 6.530              | 5.987           | 5.614             | 5.974              | 61.063          |
| <b>Toplam / Total</b>              | <b>32.013</b>   | <b>31.194</b>     | <b>35.304</b> | <b>34.518</b>  | <b>28.710</b> | <b>24.927</b>   | <b>34.914</b>  | <b>16.188</b>     | <b>35.801</b>      | <b>29.930</b>   | <b>32.337</b>     | <b>33.199</b>      | <b>369.035</b>  |
|                                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>HATTAT TRAKTÖR</b>              |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| TRAKTÖR / F.Tractor                | 53              | 122               | 87            | 133            | 83            | 36              | 86             | 74                | 109                | 119             | 111               | 141                | <b>1.154</b>    |
| TRAKTÖR Toplam / F.Tractor Total   | 53              | 122               | 87            | 133            | 83            | 36              | 86             | 74                | 109                | 119             | 111               | 141                | <b>1.154</b>    |
| <b>Toplam / Total</b>              | <b>53</b>       | <b>122</b>        | <b>87</b>     | <b>133</b>     | <b>83</b>     | <b>36</b>       | <b>86</b>      | <b>74</b>         | <b>109</b>         | <b>119</b>      | <b>111</b>        | <b>141</b>         | <b>1.154</b>    |
| <b>HONDA TÜRKİYE</b>               |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| 1301 - 1600 cc                     | 2.452           | 1.582             | 1.866         | 1.852          | 2.099         | 1.398           | 2.137          | 1.048             | 2.437              | 2.437           | 2.432             | 2.496              | <b>24.236</b>   |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 2.452           | 1.582             | 1.866         | 1.852          | 2.099         | 1.398           | 2.137          | 1.048             | 2.437              | 2.437           | 2.432             | 2.496              | <b>24.236</b>   |
| <b>Toplam / Total</b>              | <b>2.452</b>    | <b>1.582</b>      | <b>1.866</b>  | <b>1.852</b>   | <b>2.099</b>  | <b>1.398</b>    | <b>2.137</b>   | <b>1.048</b>      | <b>2.437</b>       | <b>2.437</b>    | <b>2.432</b>      | <b>2.496</b>       | <b>24.236</b>   |
| <b>HYUNDAI ASSAN</b>               |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 10.829          | 13.845            | 12.894        | 9.055          | 18.956        | 14.852          | 14.587         | 7.770             | 17.542             | 17.031          | 14.401            | 17.382             | <b>169.144</b>  |
| 1301 - 1600 cc                     | 771             | 555               | 356           | 495            | 544           | 598             | 713            | 923               | 658                | 969             | 1.099             | 1.168              | <b>8.849</b>    |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 11.600          | 14.400            | 13.250        | 9.550          | 19.500        | 15.450          | 15.300         | 8.693             | 18.200             | 18.000          | 15.500            | 18.550             | <b>177.993</b>  |
| <b>Toplam / Total</b>              | <b>11.600</b>   | <b>14.400</b>     | <b>13.250</b> | <b>9.550</b>   | <b>19.500</b> | <b>15.450</b>   | <b>15.300</b>  | <b>8.693</b>      | <b>18.200</b>      | <b>18.000</b>   | <b>15.500</b>     | <b>18.550</b>      | <b>177.993</b>  |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|--------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>KARSAN</b>                      |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -            | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| KAMYONET / Pick Up                 | 152             | 269               | 225           | 235            | 283          | 210             | 281            | 162               | 311                | 477             | 570               | 630                | <b>3.805</b>    |
| KAMYONET Toplam / Pick Up Total    | 152             | 269               | 225           | 235            | 283          | 210             | 281            | 162               | 311                | 477             | 570               | 630                | <b>3.805</b>    |
| OTOBÜS / Bus                       | 25              | 35                | 35            | -              | 72           | 58              | 72             | 39                | 63                 | 52              | 56                | 20                 | <b>527</b>      |
| OTOBÜS Toplam / Bus Total          | 25              | 35                | 35            | -              | 72           | 58              | 72             | 39                | 63                 | 52              | 56                | 20                 | <b>527</b>      |
| MİNİBÜS / Minibus                  | 8               | 72                | 127           | 69             | 66           | 48              | 50             | 15                | 1                  | 38              | 8                 | 64                 | <b>566</b>      |
| MİNİBÜS Toplam / Minibus Total     | 8               | 72                | 127           | 69             | 66           | 48              | 50             | 15                | 1                  | 38              | 8                 | 64                 | <b>566</b>      |
| MİDİBÜS / Midibus                  | 5               | 6                 | 40            | -              | -            | -               | -              | 3                 | 1                  | 20              | 14                | 26                 | <b>115</b>      |
| MİDİBÜS Toplam / Midibus Total     | 5               | 6                 | 40            | -              | -            | -               | -              | 3                 | 1                  | 20              | 14                | 26                 | <b>115</b>      |
| <b>Toplam / Total</b>              | <b>190</b>      | <b>382</b>        | <b>427</b>    | <b>304</b>     | <b>421</b>   | <b>316</b>      | <b>403</b>     | <b>219</b>        | <b>376</b>         | <b>587</b>      | <b>648</b>        | <b>740</b>         | <b>5.013</b>    |
| <b>M. BENZ TÜRK</b>                |                 |                   |               |                |              |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | 1.139           | 1.351             | 1.437         | 651            | 990          | 1.264           | 1.761          | 1.449             | 1.183              | 430             | 483               | 359                | <b>12.497</b>   |
| B.KAMYON Toplam / H. Truck Total   | 1.139           | 1.351             | 1.437         | 651            | 990          | 1.264           | 1.761          | 1.449             | 1.183              | 430             | 483               | 359                | <b>12.497</b>   |
| OTOBÜS / Bus                       | 291             | 275               | 335           | 471            | 394          | 316             | 429            | 215               | 293                | 473             | 395               | 246                | <b>4.133</b>    |
| OTOBÜS Toplam / Bus Total          | 291             | 275               | 335           | 471            | 394          | 316             | 429            | 215               | 293                | 473             | 395               | 246                | <b>4.133</b>    |
| <b>Toplam / Total</b>              | <b>1.430</b>    | <b>1.626</b>      | <b>1.772</b>  | <b>1.122</b>   | <b>1.384</b> | <b>1.580</b>    | <b>2.190</b>   | <b>1.664</b>      | <b>1.476</b>       | <b>903</b>      | <b>878</b>        | <b>605</b>         | <b>16.630</b>   |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>MAN TÜRKİYE</b>                 |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| OTOBÜS / Bus                       | 298             | 271               | 273           | 237            | 269           | 193             | 234            | 120               | 235                | 283             | 275               | 235                | <b>2.923</b>    |
| OTOBÜS Toplam / Bus Total          | 298             | 271               | 273           | 237            | 269           | 193             | 234            | 120               | 235                | 283             | 275               | 235                | <b>2.923</b>    |
| <b>Toplam / Total</b>              | <b>298</b>      | <b>271</b>        | <b>273</b>    | <b>237</b>     | <b>269</b>    | <b>193</b>      | <b>234</b>     | <b>120</b>        | <b>235</b>         | <b>283</b>      | <b>275</b>        | <b>235</b>         | <b>2.923</b>    |
| <b>OTOKAR</b>                      |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| B.KAMYON / H. Truck                | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| B.KAMYON Toplam / H. Truck Total   | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| K.KAMYON / L. Truck                | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | 120                | <b>120</b>      |
| K.KAMYON Toplam / L. Truck Total   | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | 120                | <b>120</b>      |
| KAMYONET / Pick Up                 | -               | 3                 | 35            | 10             | 47            | 1               | 27             | -                 | 14                 | 4               | 15                | 75                 | <b>231</b>      |
| KAMYONET Toplam / Pick Up Total    | -               | 3                 | 35            | 10             | 47            | 1               | 27             | -                 | 14                 | 4               | 15                | 75                 | <b>231</b>      |
| OTOBÜS / Bus                       | 58              | 57                | 115           | 96             | 82            | 69              | 52             | 29                | 43                 | 43              | 46                | 40                 | <b>730</b>      |
| OTOBÜS Toplam / Bus Total          | 58              | 57                | 115           | 96             | 82            | 69              | 52             | 29                | 43                 | 43              | 46                | 40                 | <b>730</b>      |
| MİDİBÜS / Midibus                  | 31              | 62                | 58            | 64             | 64            | 46              | 111            | 27                | 71                 | 58              | 65                | 101                | <b>758</b>      |
| MİDİBÜS Toplam / Midibus Total     | 31              | 62                | 58            | 64             | 64            | 46              | 111            | 27                | 71                 | 58              | 65                | 101                | <b>758</b>      |
| <b>Toplam / Total</b>              | <b>89</b>       | <b>122</b>        | <b>208</b>    | <b>170</b>     | <b>193</b>    | <b>116</b>      | <b>190</b>     | <b>56</b>         | <b>128</b>         | <b>105</b>      | <b>126</b>        | <b>336</b>         | <b>1.839</b>    |
| <b>OYAK RENAULT</b>                |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 15.987          | 14.867            | 17.855        | 17.582         | 20.259        | 12.001          | 16.758         | 3.463             | 17.429             | 20.606          | 22.217            | 19.234             | <b>198.258</b>  |
| 1301 - 1600 cc                     | 10.147          | 14.299            | 13.649        | 13.746         | 12.220        | 12.958          | 14.787         | 1.894             | 13.292             | 11.945          | 11.921            | 13.462             | <b>144.320</b>  |
| 1601 - 2000 cc                     | 8               | 21                | -             | 55             | 4             | 11              | 2              | -                 | 8                  | 20              | 22                | 48                 | <b>199</b>      |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 26.142          | 29.187            | 31.504        | 31.383         | 32.483        | 24.970          | 31.547         | 5.357             | 30.729             | 32.571          | 34.160            | 32.744             | <b>342.777</b>  |
| <b>Toplam / Total</b>              | <b>26.142</b>   | <b>29.187</b>     | <b>31.504</b> | <b>31.383</b>  | <b>32.483</b> | <b>24.970</b>   | <b>31.547</b>  | <b>5.357</b>      | <b>30.729</b>      | <b>32.571</b>   | <b>34.160</b>     | <b>32.744</b>      | <b>342.777</b>  |
| <b>TEMSA</b>                       |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| K.KAMYON / L. Truck                | -               | -                 | 24            | -              | -             | -               | -              | 26                | 64                 | 10              | 88                | 17                 | <b>229</b>      |
| K.KAMYON Toplam / L. Truck Total   | -               | -                 | 24            | -              | -             | -               | -              | 26                | 64                 | 10              | 88                | 17                 | <b>229</b>      |
| OTOBÜS / Bus                       | 46              | 16                | 22            | 42             | 58            | 34              | 73             | 58                | 38                 | 111             | 65                | 2                  | <b>565</b>      |
| OTOBÜS Toplam / Bus Total          | 46              | 16                | 22            | 42             | 58            | 34              | 73             | 58                | 38                 | 111             | 65                | 2                  | <b>565</b>      |
| MİDİBÜS / Midibus                  | 9               | 12                | 15            | 31             | 55            | 48              | 36             | 53                | 54                 | 80              | 61                | 25                 | <b>479</b>      |
| MİDİBÜS Toplam / Midibus Total     | 9               | 12                | 15            | 31             | 55            | 48              | 36             | 53                | 54                 | 80              | 61                | 25                 | <b>479</b>      |
| <b>Toplam / Total</b>              | <b>55</b>       | <b>28</b>         | <b>61</b>     | <b>73</b>      | <b>113</b>    | <b>82</b>       | <b>109</b>     | <b>137</b>        | <b>156</b>         | <b>201</b>      | <b>214</b>        | <b>44</b>          | <b>1.273</b>    |

| Firma/Modeller<br>Companies/Models | OCAK<br>January | ŞUBAT<br>February | MART<br>March | NİSAN<br>April | MAYIS<br>May  | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | TOPLAM<br>Total |
|------------------------------------|-----------------|-------------------|---------------|----------------|---------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|-----------------|
| <b>TOFAŞ</b>                       |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 319             | 542               | 1.643         | 2.604          | 3.343         | 2.041           | 758            | 165               | 1.508              | 105             | 597               | 349                | <b>13.974</b>   |
| 1301 - 1600 cc                     | 8.583           | 10.428            | 12.184        | 12.135         | 13.378        | 10.944          | 13.027         | 3.990             | 13.951             | 14.675          | 15.910            | 17.495             | <b>146.700</b>  |
| 1601 - 2000 cc                     | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 8.902           | 10.970            | 13.827        | 14.739         | 16.721        | 12.985          | 13.785         | 4.155             | 15.459             | 14.780          | 16.507            | 17.844             | <b>160.674</b>  |
| KAMYONET / Pick Up                 | 5.892           | 7.623             | 9.085         | 10.463         | 11.119        | 9.605           | 11.669         | 3.036             | 10.453             | 9.191           | 8.775             | 6.611              | <b>103.522</b>  |
| KAMYONET Toplam / Pick Up Total    | 5.892           | 7.623             | 9.085         | 10.463         | 11.119        | 9.605           | 11.669         | 3.036             | 10.453             | 9.191           | 8.775             | 6.611              | <b>103.522</b>  |
| <b>Toplam / Total</b>              | <b>14.794</b>   | <b>18.593</b>     | <b>22.912</b> | <b>25.202</b>  | <b>27.840</b> | <b>22.590</b>   | <b>25.454</b>  | <b>7.191</b>      | <b>25.912</b>      | <b>23.971</b>   | <b>25.282</b>     | <b>24.455</b>      | <b>264.196</b>  |
|                                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| <b>TOYOTA</b>                      |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| Elektrikli Otomobiller             | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| < 1300 cc                          | 2.653           | 1.572             | 1.834         | 1.819          | 2.183         | 1.193           | 1.944          | 234               | 1.133              | 2.913           | 1.254             | 811                | <b>19.543</b>   |
| 1301 - 1600 cc                     | 2.672           | 4.275             | 4.215         | 4.125          | 6.480         | 2.440           | 5.168          | 2.136             | 4.452              | 2.660           | 3.961             | 4.060              | <b>46.644</b>   |
| 1601 - 2000 cc                     | 15.344          | 16.080            | 18.293        | 17.206         | 14.548        | 13.609          | 13.961         | 8.919             | 14.856             | 17.309          | 18.573            | 17.064             | <b>185.762</b>  |
| > 2000 cc                          | -               | -                 | -             | -              | -             | -               | -              | -                 | -                  | -               | -                 | -                  | -               |
| OTOMOBİL Toplam / Pass.Car Total   | 20.669          | 21.927            | 24.342        | 23.150         | 23.211        | 17.242          | 21.073         | 11.289            | 20.441             | 22.882          | 23.788            | 21.935             | <b>251.949</b>  |
| <b>Toplam / Total</b>              | <b>20.669</b>   | <b>21.927</b>     | <b>24.342</b> | <b>23.150</b>  | <b>23.211</b> | <b>17.242</b>   | <b>21.073</b>  | <b>11.289</b>     | <b>20.441</b>      | <b>22.882</b>   | <b>23.788</b>     | <b>21.935</b>      | <b>251.949</b>  |
|                                    |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| <b>TÜRK TRAKTÖR</b>                |                 |                   |               |                |               |                 |                |                   |                    |                 |                   |                    |                 |
| TRAKTÖR / F.Tractor                | 1.008           | 1.513             | 1.961         | 2.059          | 1.963         | 1.552           | 1.956          | 1.124             | 2.559              | 2.537           | 2.657             | 1.856              | <b>22.745</b>   |
| TRAKTÖR Toplam / F.Tractor Total   | 1.008           | 1.513             | 1.961         | 2.059          | 1.963         | 1.552           | 1.956          | 1.124             | 2.559              | 2.537           | 2.657             | 1.856              | <b>22.745</b>   |
| <b>Toplam / Total</b>              | <b>1.008</b>    | <b>1.513</b>      | <b>1.961</b>  | <b>2.059</b>   | <b>1.963</b>  | <b>1.552</b>    | <b>1.956</b>   | <b>1.124</b>      | <b>2.559</b>       | <b>2.537</b>    | <b>2.657</b>      | <b>1.856</b>       | <b>22.745</b>   |

|                                 | OCAK<br>January | ŞUBAT<br>February | MART<br>March  | NİSAN<br>April | MAYIS<br>May   | HAZİRAN<br>June | TEMMUZ<br>July | AĞUSTOS<br>August | EYLÜL<br>September | EKİM<br>October | KASIM<br>November | ARALIK<br>December | Toplam<br>Total  |
|---------------------------------|-----------------|-------------------|----------------|----------------|----------------|-----------------|----------------|-------------------|--------------------|-----------------|-------------------|--------------------|------------------|
| <b>GENEL TOPLAM-Grand Total</b> | <b>110.915</b>  | <b>121.108</b>    | <b>134.237</b> | <b>130.105</b> | <b>138.559</b> | <b>110.704</b>  | <b>135.924</b> | <b>53.401</b>     | <b>138.904</b>     | <b>134.811</b>  | <b>138.703</b>    | <b>137.772</b>     | <b>1.485.143</b> |

| ARAÇ TİPİ<br>Types             | 12 / 2019 KAPASİTE<br>Capacity | 12 / 2019 ÜRETİM<br>Production | 12 / 2019 KAPASİTE KULLANIM %<br>Capacity Usage % | 1 - 12 / 2019 KAPASİTE<br>Capacity | 1 - 12 / 2019 ÜRETİM<br>Production | 1 - 12 / 2019 KAPASİTE KULLANIM %<br>Capacity Usage % |
|--------------------------------|--------------------------------|--------------------------------|---|------------------------------------|------------------------------------|---|
| HAFİF ARAÇLAR - Light Vehicles | 162.633                        | 133.555                        | 82,1  | 1.951.596                          | 1.430.516                          | 73,3  |
| KAMYON - Truck                 | 3.845                          | 1.356                          | 35,3  | 46.140                             | 19.003                             | 41,2  |
| OTOBÜS - Bus                   | 948                            | 579                            | 61,1  | 11.376                             | 9.199                              | 80,9  |
| MİDİBÜS - Midibus              | 813                            | 285                            | 35,1  | 9.756                              | 2.526                              | 25,9  |
| TRAKTÖR - F.Tractor            | 6.250                          | 1.997                          | 32,0  | 75.000                             | 23.899                             | 31,9  |
| <b>TOPLAM - Total</b>          | <b>174.489</b>                 | <b>137.772</b>                 | <b>79,0</b>                                       | <b>2.093.868</b>                   | <b>1.485.143</b>                   | <b>70,9</b>   |